

# Team Audit

A team is not an end in itself, but a means to generate performance. Some work can best be accomplished in "real teams"; other work requires a single leader at the top. Team Assessment, an initiative of ILS Assessment, provides the solution to help you decide whether or not a team structure is appropriate. No matter what you choose, the tool offers tailored advice to improve the performance of your work group.

## Overview:

1. Leverages leading team performance expertise to increase your group's effectiveness
2. Gathers insights from all members of a group
3. Provides customized, actionable recommendations for each group
4. Delivers comprehensive insights covering team structure, application of key work group disciplines, and appropriate investments in time and resources

Our proven strategies will help you:

1. Identify Honest, Reliable, Hard Working Employees
2. Select Top Sales Performers and Customer Service Reps
3. Reduce Costly Turnover
4. Develop More Effective Leadership
5. Our team assessment solutions strategic approach:
6. Pre-employment: Honesty/Integrity/Work Ethic/Reliability
7. Sales Indicator: Determines if a candidate can sell for your company.
8. Customer Service/Call Center: Predictor for Knowledge, Skills, Behaviors and Provides Training Notes
9. Job Match and Performance Development: Predicts Job Success, Provides Coaching and Management Tips, and Succession Planning
10. Team Analysis: Dynamic Tool For Improving Team Performance
11. 360° Peer Review Feedback: Comprehensive Identification and Development of Management and Leadership Skills